



**Management Discussion and Analysis of the Financial Condition  
and Results of Operations**

**Fiscal 2014 – First Quarter  
for the three months ended July 31, 2013**



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**Overview**

The following Management Discussion and Analysis (MD&A) is a review of the financial condition and results of operations of Critical Outcome Technologies Inc. (COTI or the Company) for the quarter ended July 31, 2013. This MD&A is intended to assist in understanding the dynamics of the Company's business and the key factors underlying its financial results. The Audit Committee of the Company, as authorized by the Board of Directors, approved the content of this MD&A on September 26, 2013. Disclosure contained in this document is current to this date, unless otherwise stated. This analysis should be read in conjunction with the unaudited condensed interim financial statements (interim financial statements) and notes thereto for the quarter ended July 31, 2013. These interim financial statements were prepared in accordance with International Financial Reporting Standards (IFRS) and in particular with International Accounting Standard 34: Interim Financial Reporting.

All dollar amounts are expressed in Canadian dollars.

Quarterly interim reports, annual audited financial statements, the Company's most recent Annual Information Form (AIF) of August 2012, and additional supplementary information concerning the Company can be found on SEDAR at [www.sedar.com](http://www.sedar.com).

**Forward-looking Statements**

This MD&A contains certain statements based upon forward-looking information (forward-looking statements or FLS) concerning the Company's plans for its operations and other matters within the meaning of applicable Canadian provincial securities laws. FLS are necessarily based on estimates and assumptions that are inherently subject to significant business, economic and competitive uncertainties and contingencies. All statements that address activities, events or developments that the Company believes, expects or anticipates will or may occur in the future are FLS. FLS are subject to a variety of risks and uncertainties that may cause the actual events or results of the Company to differ materially from those discussed in the FLS, and even if such actual events or results are realized or substantially realized, there can be no assurance that they will have the expected consequences to, or effects on, the Company.

Any statements that express or involve discussion with respect to predictions, expectations, beliefs, plans, projections, objectives, or assumptions of future events or performance (often, but not always, using words or phrases such as "expects" or "does not expect", "is expected", "anticipates" or "does not anticipate", "plans", "estimates" or "intends", or stating that certain actions, events or results "may", "could", "would", "might" or "will" be taken, occur or be achieved) are not statements of historical fact and may be FLS. The major FLS included in this MD&A are set out in Table 1.

Table 1: Forward-looking Statements

<b>MD&amp;A Section Heading</b>	<b>Nature of Forward-looking Information Disclosed</b>
Our Business	<ul style="list-style-type: none"> <li>• Intends to license its targeted molecules</li> <li>• Plans for further testing of COTI-2 leading to an investigational new drug (IND) filing and readiness for a Phase 1 clinical trial</li> <li>• Plans for future application of the CHEMSAS® technology on a collaboration basis</li> <li>• The Company’s commercialization strategy for collaborations</li> </ul>
Liquidity and Capital Resources	<ul style="list-style-type: none"> <li>• Expectations of future expenditures on patents and computer software and hardware</li> <li>• Plans to seek additional cash resources</li> <li>• Expectations on investment tax credit recoveries</li> <li>• Plans for continued research and development spending</li> </ul>
Foreign Exchange Exposure	<ul style="list-style-type: none"> <li>• Expectation of continued limited exposure to currency fluctuations through limited use of foreign contract research organizations</li> </ul>
Financial and Operational Progress & Outlook	<ul style="list-style-type: none"> <li>• Scientific experiments for COTI-2 progressing to optimize the licensing value of the drug candidate to IND ready status</li> <li>• The ability to continue to develop AML compounds as a follow on licensing program</li> <li>• Collaboration projects ongoing with Western University, Delmar Chemicals Inc. and a multinational pharmaceutical company leading to completion and revenue</li> <li>• Activity in p53 tumours would represent breakthrough therapy for many cancer patients</li> </ul>
Industry and Economic Risk Factors Affecting Performance	<ul style="list-style-type: none"> <li>• The expectation of continued losses until a revenue transaction is secured</li> <li>• Plans to negotiate future licensing agreements</li> <li>• Plans to raise additional financing through different venues and mechanisms available to the Company</li> </ul>
Changes in Accounting Policies	<ul style="list-style-type: none"> <li>• The adoption in fiscal 2014 of new accounting standards issued by the Accounting Standards Board</li> </ul>

The basis for the FLS is management’s current expectations, estimates, projections, and assumptions. By their nature, they are not guarantees of future performance as they involve significant risks and uncertainties.

The main assumptions used by management to develop the forward-looking information include the following:

- An ability to obtain sufficient financing to support working capital requirements and fund further research and development initiatives
- An ability to further enhance and add features to the CHEMSAS® technology or incorporate advances in the state-of-the-art of artificial intelligence for internal and collaborative purposes

- A continuation of favourable preclinical test results from the COTI-2 program and an ability to meet the requirements for regulatory approval
- Obtaining patent protection for the Company's compounds and other intellectual property
- An ability to attract and retain skilled and experienced personnel and to maintain relationships with third party clinical research organizations

Management of COTI considers the assumptions on which the FLS are based to be reasonable. However, management cautions the reader that because of the many risk factors as set out in the Company's AIF, including those specifically described below which are of particular importance to the assumptions above, actual results could differ materially from those expressed or implied in the FLS. These assumptions may prove to be wrong, and as such, undue reliance should not be placed on any individual FLS.

The main risk factors that will influence the Company's ability to realize on its FLS include:

- The ability to raise sufficient financing for continuing operations and development including maintaining the Company's workforce
- The ability to continue favourable preclinical test results from the Company's lead oncology compound, COTI-2
- The ability to meet future regulatory requirements to commercialize compounds, in particular COTI-2
- The ability to establish customer relationships leading to licensing agreements for the Company's compounds
- The ability to generate customer demand for outputs from the CHEMSAS® technology
- The ability to obtain patent protection for the Company's compounds

The forward-looking information is provided as of the date of this MD&A and the Company does not undertake any obligation to publicly update or revise any forward-looking information, whether because of new information, future events, or otherwise, except as required by securities laws.

## **The Company**

COTI is a London, Ontario based company resulting from the amalgamation on October 13, 2006 of Aviator Petroleum Corp. (Aviator), a public company listed on the TSX Venture Exchange (TSXV), and Critical Outcome Technologies Inc., a private company under the provisions of the *Business Corporations Act* (Ontario). The amalgamation constituted the qualifying transaction for Aviator pursuant to the policies of the TSXV. The amalgamated company adopted the name Critical Outcome Technologies Inc. and its common shares were listed and posted for trading on the TSXV under the symbol COT on October 30, 2006.

On November 27, 2007, the Company completed an acquisition of all the outstanding common shares in the capital of 3015402 Ontario Inc. operating as DDP Therapeutics (DDP), in which the Company had, up to the date of the acquisition, a 10% ownership interest. DDP was formed in early 2005 to develop a

library of small cell lung cancer molecules discovered by the Company using its drug discovery technology.

On May 1, 2008, the Company amalgamated with this wholly owned subsidiary under the laws of the Province of Ontario.

## **Our Business**

COTI is a biotechnology company focused on applying its proprietary computer-based technology, CHEMSAS<sup>®</sup>, to identify, profile, optimize and select commercially viable drug candidates at the discovery stage of preclinical drug development and thereby dramatically reduce the timeline and cost of getting new drug therapies to market. The Company's strategic business model is to license its targeted molecules following synthesis and completion of confirmatory preclinical testing up to the IND ready stage in order to address the pipeline needs of pharmaceutical and biotechnology companies.

The Company is developing focused portfolios of novel, proprietary and optimized small molecules as potential drug candidates for specific therapeutic targets in diseases that have high morbidity and mortality rates and currently have either poor or no effective therapies. COTI has concentrated on developing drug candidates for the treatment of various cancers, human immunodeficiency virus (HIV), Alzheimer's disease and multiple sclerosis. Cancer types specifically targeted include small cell lung, acute myelogenous leukemia (AML), ovarian, endometrial, pancreatic, brain, breast and colon.

The Company is currently taking an oncology molecule, COTI-2, forward through various preclinical tests to Phase 1 clinical trials as commercial validation of both the compound's viability as a clinical drug candidate and the discovery capabilities of the underlying CHEMSAS<sup>®</sup> technology used to discover it. Accordingly, COTI is focused on preparing for an IND clinical trial submission based on the positive preclinical test results achieved for COTI-2 to date against a number of cancer indications. Current testing initiatives and planning would enable an IND filing in calendar 2014. Upon acceptance of an IND filing, COTI-2 would be available for licensing or co-development as a Phase 1 ready compound.

The Company also seeks to leverage CHEMSAS<sup>®</sup> to identify targeted lead candidates of commercial interest to pharmaceutical, biotechnology, research and academic organizations on a collaborative basis. The Company's commercialization strategy for collaborations involves an upfront fee and a shared risk/reward revenue model delivered through a series of milestone payments based on preclinical and clinical test results and a royalty on sales. This service offering provides prospective customers with an efficient and cost effective approach for generating targeted discovery stage compounds while enhancing value to COTI and its shareholders from the underlying CHEMSAS<sup>®</sup> technology. This collaboration approach resulted in three engagements being announced in fiscal 2013; one with a Canadian university, one with a private chemical synthesis company and one with a multinational pharmaceutical company.

## Analysis of Financial Results First Quarter Fiscal 2014

### Revenue

There was no collaboration and research service fee revenue recognized in the quarter ended July 31, 2013 (Q1-FYE'14) compared to \$3,404 recognized in the quarter ended July 31, 2012 (Q1-FYE'13). The Q1-FYE'13 amount related to recognition of a portion of an upfront collaboration fee of \$25,000 received under a collaboration agreement with Western University signed in July 2012.

### Operating Expenses

Operating expenses decreased from \$732,684 for Q1-FYE'13 to \$499,478 for Q1-FYE'14, a decrease of \$233,206. The major functional expense areas responsible for this decrease were as follows:

- research & product development expenses decreased \$133,851 from \$266,995 in Q1-FYE'13 to \$133,144 in Q1-FYE'14;
- general and administration expenses decreased \$69,412 from \$440,729 in Q1-FYE'13 to \$371,317 in Q1-FYE'14; and,
- sales and marketing expenses decreased \$58,582 from \$60,693 in Q1-FYE'13 to \$2,111 in Q1-FYE'14.

#### a) Research and Product Development (R&D) Expenses

Table 2 provides a breakdown of R&D expenses by major expense types for Q1-FYE'14 and Q1-FYE'13.

Table 2: R&D Expenses – First Quarter Comparison

	Q1-FYE'14	Q1-FYE'13	Change
R&D testing, consulting and materials	\$ 25,986	\$ 164,318	\$ (138,332)
Synthesis	11,538	9,469	2,069
	37,524	173,787	(136,263)
Salaries and benefits	88,012	89,463	(1,451)
Professional fees	45	-	45
Other	8,438	5,900	2,538
	134,019	269,150	(135,131)
Government assistance	(875)	(2,155)	1,280
<b>Total</b>	<b>\$ 133,144</b>	<b>\$ 266,995</b>	<b>\$ (133,851)</b>

The major change over the quarters occurred in R&D testing, consulting and materials, which decreased \$138,332 from \$164,318 in Q1-FYE'13 to \$25,986 in Q1-FYE'14. This change occurred primarily in the *in vitro* and *in vivo* testing expenses as set out in Table 3 below. The majority of these testing costs were for the Company's lead cancer compound, COTI-2.

**Table 3: Comparison of In Vitro and In Vivo Testing – First Quarter Comparison**

	Q1-FYE'14	Q1-FYE'13	Change
In vitro testing	\$ 7,808	\$ 55,632	\$ 47,824
In vivo testing	17,878	100,200	82,322
Totals	\$ 25,686	\$ 155,832	\$ 130,146

**b) General and Administration (G&A) Expenses**

Table 4 provides a breakdown of G&A expenses by major expense types for Q1-FYE'14 and Q1-FYE'13. The decrease of \$69,412 quarter over quarter is primarily attributable to a decrease in professional fees, salaries and benefits, corporate governance, and share-based compensation

**Table 4: G&A Expenses – First Quarter Comparison**

	Q1-FYE'14	Q1-FYE'13	Change
Professional fees	\$ 85,881	\$ 99,875	\$ (13,994)
Amortization	131,112	130,189	923
Salaries and benefits	82,975	100,684	(17,709)
Corporate governance	8,051	20,288	(12,237)
Insurance	13,821	14,467	(646)
Promotion and travel	2,871	12,731	(9,860)
Rent	9,346	9,346	(0)
Other	17,320	10,764	6,556
	351,377	398,344	(46,967)
Share-based compensation	19,940	42,385	(22,445)
<b>Total</b>	<b>\$ 371,317</b>	<b>\$ 440,729</b>	<b>\$ (69,412)</b>

Professional fees decreased \$13,994 from \$99,875 in Q1-FYE'13 to \$85,881 in Q1-FYE'14. This decrease related primarily to a reduction in executive consulting costs that decreased \$16,167 quarter over quarter.

The decrease in salaries and benefits of \$17,709 reflected a reduction in staffing effective December 1, 2012, that resulted in a decrease of approximately \$23,375 in Q1-FYE'14 compared to Q1-FYE'13. This decrease was partially offset by an increase in the salary allocation of the Chief Executive Officer to G&A activities rather than R&D activities.

Corporate governance costs decreased \$12,237 primarily due to the timing of activities surrounding the annual general meeting preparations and the annual financial filings. These costs were incurred subsequent to Q1-FYE'14 as compared to during the quarter in Q1-FYE'13.



Share-based compensation decreased \$22,445 in Q1-FYE'14 compared to Q1-FYE'13 primarily resulting from Q1-FYE'13 including \$21,465 of share-based expense related to an investor relations engagement entered into on April 1, 2012. These share options vested over time and there was no comparable share-based compensation expense related to such an engagement affecting Q1-FYE'14 expense.

c) Sales and Marketing (S&M) Expenses

Table 5 provides a breakdown of S&M expenses by major expense types for Q1-FYE'14 and Q1-FYE'13 and reflects a decrease of \$58,582 over the comparable periods.

*Table 5: S&M Expenses – First Quarter Comparison*

	Q1-FYE'14	Q1-FYE'13	Change
Salaries and benefits	\$ (279)	\$ 18,901	\$ (19,180)
Marketing and travel	2,390	17,451	(15,061)
Other	-	24,341	(24,341)
<b>Total</b>	<b>\$ 2,111</b>	<b>\$ 60,693</b>	<b>\$ (58,582)</b>

The year over year decrease in salaries and benefits' reflects a reduction in staffing effective in late March 2013. Since then, the primary responsibility for sales and marketing activities has been absorbed by other employees within the Company and by consultants. Costs incurred in these activities are generally included in the core functional area of their responsibility primarily being G&A expense.

The marketing and travel costs decrease of \$15,061 in Q1-FYE'14 compared to Q1-FYE'13 relates to two items. First, the Company's business development activities during Q1-FYE'14 occurred primarily through its licensing consultants who were engaged in October 2012. An initial work fee of \$60,000 was paid over the initial four months of the engagement and subsequent to that time, the consultant has been responsible for their own costs unless of a significant nature and approved by the Company. Support activities to the consultants' efforts during the quarter were accomplished through teleconferences and in co-ordination with travel conducted in financing efforts. Accordingly, such travel costs were charged to the related accounts in G&A expense. Second, the BIO International Convention was held in April, rather than May or June as in prior years, and accordingly there were no convention costs in Q1-FYE'14.

The decrease of \$24,341 in Other expense for Q1-FYE'14 relates primarily to \$24,000 in consulting fees paid in Q1-FYE'13 for support services on specific marketing efforts following a staff reduction in March 2012 that were not incurred in the current quarter.

d) Investment Tax Credits (ITC) and Other Income

ITC income of \$7,094 was recognized in Q1-FYE'14 compared to \$35,733 in Q1-FYE'13 relating to scientific research and experimental development (SRED) tax credits earned on eligible expenditures in the quarter. The decrease of \$28,639 relates to the following

- lower expenditures during Q1-FYE'14 as eligible R&D expenditures decreased \$74,588 from \$105,413 in Q1-FYE'13 to \$30,825 in Q1-FYE'14;
- the impact of two changes in the federal SRED program announced in the March 2012 budget, which reduced the base for calculating ITCs in the comparable quarters: first, the overhead proxy rate allowed under the federal program decreased from 65% to 60% effective January 1, 2013; and second, qualifying expenditures to arm's length contractors are limited to 80% of the contract payments for expenditures incurred after December 31, 2012; and,
- the timing of claiming tax credits on a cash basis versus an accrual basis that resulted in the recognition of an amount repayable under certain refundable programs.

### Financial Results Quarterly Summary

Table 6 summarizes the financial results of the Company by quarter for the past two fiscal years.

*Table 6: Summary of Quarterly Financial Results*

FYE 2014	Q1 31-Jul	Q2 31-Oct	Q3 31-Jan	Q4 30-Apr	Year to Date
Revenue	\$ -	\$ -	\$ -	\$ -	\$ -
Loss	(500,052)	-	-	-	(500,052)
Loss per common share	\$ (0.01)	\$ -	\$ -	\$ -	\$ (0.01)

  

FYE 2013	Q1 31-Jul	Q2 31-Oct	Q3 31-Jan	Q4 30-Apr	Full Year
Revenue	\$ 3,404	\$ 11,019	\$ 10,577	\$ 5,588	\$ 30,588
Loss	(722,769)	(762,670)	(696,785)	(443,580)	(2,625,804)
Loss per common share	\$ (0.01)	\$ (0.01)	\$ (0.01)	\$ (0.01)	\$ (0.03)

  

FYE 2012	Q1 31-Jul	Q2 31-Oct	Q3 31-Jan	Q4 30-Apr	Full Year
Revenue	\$ -	\$ -	\$ -	\$ -	\$ -
Loss	(642,256)	(648,530)	(619,550)	(680,815)	(2,591,151)
Loss per common share	\$ (0.01)	\$ (0.01)	\$ (0.01)	\$ (0.01)	\$ (0.04)

The majority of the variation by quarter across the two years and quarterly year over year is explained by two expense categories as set out in Table 7 being the level of R&D expenditures and the timing of share-based compensation.

The overall trend line for the operating expenses in FYE 2013 was relatively consistent for the first three quarters with a range of \$707,000 to \$775,000. Operating expenses declined significantly in Q4-FYE'13 compared to the previous FYE 2013 quarters to \$477,000 as management moved to conserve cash. Individually, the major expense areas also reflected this trend with both G&A and R&D expense declining significantly in Q4-FYE'13 and were responsible for much of the Q4-FYE'13 decline.

**Table 7: Selected Quarterly Expense Categories <sup>(1)</sup>**

FYE 2014	Q1 31-Jul	Q2 31-Oct	Q3 31-Jan	Q4 30-Apr	Year to Date
General and administration	\$ 330,307	\$ -	\$ -	\$ -	\$ 330,307
Research and product development	133,144	-	-	-	133,144
Investment tax credit	(7,094)	-	-	-	(7,094)
Share-based compensation	19,940	-	-	-	19,940
Total of expense categories	476,298	-	-	-	476,298
Total expense for the quarter	\$ 507,726	\$ -	\$ -	\$ -	\$ 507,726
Expense categories as a % of total expense	93.8%	0.0%	0.0%	0.0%	93.8%

  

FYE 2013	Q1 31-Jul	Q2 31-Oct	Q3 31-Jan	Q4 30-Apr	Full Year
General and administration	\$ 397,091	\$ 398,046	\$ 349,800	\$ 308,058	\$ 1,452,995
Research and product development	266,995	239,587	193,284	91,551	791,417
Investment tax credit	(35,733)	(32,920)	(32,214)	(27,066)	(127,933)
Share-based compensation	42,385	98,173	83,841	41,010	265,409
Total of expense categories	670,738	702,886	594,711	413,552	2,381,887
Total expense for the quarter	\$ 732,684	\$ 775,072	\$ 707,551	\$ 477,098	\$ 2,692,405
Expense categories as a % of total expense	91.5%	90.7%	84.1%	86.7%	88.5%

  

FYE 2012	Q1 31-Jul	Q2 31-Oct	Q3 31-Jan	Q4 30-Apr	Full Year
General and administration	\$ 374,144	\$ 424,332	\$ 361,305	\$ 406,956	\$ 1,566,737
Research and product development	205,941	120,008	163,640	223,134	712,723
Investment tax credit	(29,890)	(19,887)	(33,669)	(50,325)	(133,771)
Share-based compensation	41,182	66,717	74,411	39,675	221,985
Total of expense categories	591,377	591,170	565,687	619,440	2,367,674
Total expense for the quarter	\$ 649,094	\$ 657,774	\$ 624,652	\$ 677,619	\$ 2,609,139
Expense categories as a % of total expense	91.1%	89.9%	90.6%	91.4%	90.7%

(1) The presentation noted in this table does not conform to the functional presentation in the Company's interim and annual financial statements. Share-based compensation included in General and administration, Research and product development and Sales and marketing in the financial statements has been removed from the functional disclosure and shown separately in this table.

The year over year variability in the comparable first quarters<sup>1</sup> is primarily due to fluctuations in R&D activities with G&A expenditure swings also contributing to this variability. The lower level of share-based compensation in Q1-FYE'14 was a further factor in the decline in this quarter compared to the first quarter in the prior years.

### Liquidity and Capital Resources

Table 8 summarizes the changes in capital resources for Q1-FYE'14 and Q1-FYE'13. At the end of Q1-FYE'14, the Company had cash and cash equivalents of \$301,933 compared to \$169,347 at the April 30, 2013 year-end and \$1,028,629 in capital resources at Q1-FYE'13. The improvement at the end Q1-FYE'14 from the April 30 year-end of \$132,586 is attributable to a private placement during the quarter that raised gross proceeds of approximately \$530,000 as discussed below.

**Table 8: Summary of Changes in Capital Resources <sup>(1)</sup>**

	Q1-FYE'14	Q1-FYE'13
Used in:		
Operating activities	\$ (288,548)	\$ (674,068)
Investing activities	(71,024)	(35,282)
Decrease in capital resources before issuance of common shares and warrants	(359,572)	(709,350)
Proceeds from issuance of common shares and warrants	495,046	-
Investment tax credit recoveries	-	17,570
Interest paid	(660)	(187)
Decrease increase in capital resources	134,814	(691,967)
Less: unrealized foreign exchange loss on capital resources	(2,228)	1,925
Capital resources - beginning of period	169,347	1,718,671
Capital resources - end of period	\$ 301,933	\$ 1,028,629

<sup>(1)</sup> See Use of Non-GAAP Financial Measures

The difference in capital resources year over year reflects the higher cash balance held by the Company at the April 30, 2012 year-end resulting from a financing for gross proceeds of \$1,800,000 that was closed in April of 2012. Unlike FYE 2012, the Company did not close a private placement late in FYE 2013 that replenished cash resources, which has fostered an ongoing requirement by management to obtain additional financing. The lower cash balance entering Q1-FYE'14 resulted in lower operating activity between the comparable quarters year over year as cash used in operating activities decreased in Q1-FYE'14 by \$385,520 from \$674,068 in Q1-FYE'13 to \$288,548 in Q1-FYE'14.

#### Financing Activities During Q1-FYE'14

The Company completed a private placement in two tranches, closing on May 31 and June 21, 2013, respectively. Under the private placement, the Company issued 4,415,895 units consisting of one common share and one common share purchase warrant (Unit) at \$0.12 per Unit for gross proceeds of approximately \$529,907. Each common share purchase warrant is exercisable into one common share at a price of \$0.26 for 18 months following the closing date of each tranche. Cash costs of the private placement were \$34,464 consisting of \$23,778 in professional and regulatory fees, and \$10,686 in cash finders' fees. The Company also issued 88,213 compensation warrants valued at \$7,011 using a Black-Scholes option pricing model. The compensation warrants are exercisable into one common share at a price of \$0.20 for 18 months following the closing date of each tranche. Expiry dates for the common share purchase warrants and compensation warrants from each tranche are November 30 and December 20, 2014, respectively.

The warrants were allocated a portion of the proceeds and private placement costs based upon their relative fair market value at the date of issuance. Accordingly, \$176,227 in gross proceeds and \$13,888 in costs were allocated to the common share warrants.

The common share purchase warrants were valued using a Black-Scholes option pricing model using the following assumptions:

		Tranche 1	Tranche 2
Common share market price	\$	0.115	\$ 0.150
Risk free interest rate		1.177%	1.177%
Expected dividend yield		-	-
Expected common share price volatility		146.86%	144.99%
Expected warrant life in years		1.5	1.5

### Working Capital

The Company's working capital at the end of Q1-FYE'14 was \$128,276 compared to \$53,255 at FYE 2013. This increase reflected the positive impact of the private placement financings noted above.

Current assets continued to remain liquid, as there are no restrictions on the use of these assets. Cash equivalents are invested in instruments with maturities of three months or less. There were no short-term investments held at Q1-FYE'14 consistent with FYE 2013. Current assets increased to \$500,592 at Q1-FYE'14 from \$431,769 at FYE 2013 for an increase of \$68,823, due to the increase in cash and cash equivalents. Current liabilities were relatively unchanged at Q1-FYE'14 with a balance of \$372,316 compared to \$378,514 at FYE 2013.

The Company's exposure to fluctuations in the recoverability of its financial assets is limited as cash not required for current purposes is held in interest bearing cash accounts. The short periods to maturity of these instruments and their capacity for prompt liquidation result in future settlement amounts that are consistent with carrying values. Given the nature of the Company's financial liabilities, there is limited risk that future settlement amounts will differ from carrying values. The Company does not have any derivative financial instruments, nor does it engage in hedging transactions, as risk exposure is limited.

The Company's contractual obligations to third parties at the end of Q1-FYE'14 are limited to the current fiscal year as summarized in Table 9.

*Table 9: Contractual Obligations*

Obligation	Total	2014	2015
Insurance contract	\$ 15,269	\$ 15,269	\$ -
Research and development contracts	59,254	59,254	-
Total contractual obligations	\$ 74,523	\$ 74,523	\$ -

### Going Concern Risk

The Company has formulated goals for the upcoming year to advance the testing for COTI-2 in enhancing its attractiveness to potential licensees and to move the AML project and other projects forward as resources permit. For COTI, the material uncertainties related to working capital and cash resources discussed above, raise significant doubts about the ability of the Company to accomplish its goals. These conditions highlight that the Company has not yet established commercial operating revenues and operating cash flows continue to be negative.

In order to accomplish its goals and alleviate the going concern risk, the Company is taking steps to obtain additional cash resources. This includes actively seeking potential customers, partners and collaborators as a means of furthering molecule development and generating revenue streams, and pursuing alternative sources of financing, including but not limited to, raising capital in the public market and securing government grants. As evidence of these efforts, the Company closed private placements subsequent to July 31, 2013, that raised gross proceeds of approximately \$1,225,000 as discussed below. The Company is also investigating the potential to obtain a listing in the United States that would enable US retail investors to more easily invest in COTI stock and would facilitate a broader base for future private placement financings. Further, the Company has discretion with many of its expenditure activities and plans to manage these activities in 2014 within the limits of available cash resources. While the Company has a history of obtaining financing, there is no certainty that any of the aforementioned strategies will enable the Company to alleviate the going concern risk in future periods.

### Financing Activities Subsequent to Q1-FYE'14

#### a) Private placement

The Company completed a non-brokered private placement in three tranches, closing on August 16, 28 and 30, 2013, respectively. Under the private placement the Company issued 10,208,132 units (Units) at a price of \$0.12 per Unit for total gross proceeds of approximately \$1,224,976.

Each Unit consists of one common share and one warrant of the Corporation. Each warrant is exercisable for one common share of the Corporation at an exercise price of \$0.26 per share for a period of 18 months from the date of issue. The Corporation paid finders' fees to in the aggregate amount of \$32,056 in cash and issued an aggregate of 267,130 compensation warrants. Each compensation warrant is exercisable into one common share of the Corporation for a period of 18 months from the date of issue at an exercise price of \$0.20 per share.

The common shares and warrants comprising the Units, the compensation warrants, and the common shares issuable upon the exercise of the warrants are subject to restrictions on resale, which expire on December 17, 29, and 31, 2013 in accordance with applicable securities laws and the policies of the TSXV.

**b) Warrant amendment**

On September 12, 2013, the Company received the consent of the TSXV to extend the expiry date of 11,250,000 common share purchase warrants (Warrants) issued as part of three tranches of a non-brokered private placement on March 23, April 9 and April 26, 2012, respectively. Each Warrant entitled its holder to purchase one common share of the Company at an exercise price of \$0.30 per share for a period of 18 months from the date of issue and accordingly, these were due to expire on September 23, October 9, and October 26, 2013.

The New Expiry Dates for the Warrants will be April 23, May 9 and May 26, 2015 respectively. The New Expiry Dates of the Warrants will be reduced to a period of 21 days if, for any ten consecutive trading days during the unexpired term of the Warrant (the Premium Trading Days), the closing price of the Common Shares on the TSXV equals or exceeds \$0.37. If this occurs, the reduced exercise period of 21 days will begin seven calendar days after the tenth Premium Trading Day.

The remaining terms and conditions of the Warrants remain unchanged.

**Off-Balance Sheet Arrangements**

The Company has not historically utilized, nor is it currently utilizing any off-balance sheet instruments.

**Foreign Exchange Exposure**

The Company has historically entered contracts denominated in United States dollars (USD) and Euros (EUR), and, as a result, the Company may be exposed to risk from fluctuations in exchange rates between the CAD, USD and EUR. The Company does not use derivative instruments to reduce its exposure to foreign currency risk. As a result, variations in foreign exchange rates could cause fluctuations in the Company's operating results and cash flows.

During Q1-FYE'14, the Company's foreign exchange exposure was exclusively related to the USD. The amount of this exposure is not considered material to the Company's operations with a foreign exchange loss of \$451 recorded in the quarter compared to a gain of \$2,552 in Q1-FYE'13. The loss recorded in Q1-FYE'14 reflects \$2,228 in unrealized losses resulting from holding USD cash balances at the quarter-end compared to \$1,925 in unrealized gains at Q1-FYE'13.

**Related Party Transactions**

Material transactions with related parties during the quarter were in the ordinary course of business. These were measured at the transaction amount, being the amount of consideration established and agreed upon by the related parties and included:

- a) consulting fees paid or accrued under a fee for service contract with a director in the amount of \$30,417 (July 31, 2012 - \$46,584); and,

- b) the expiration of 226,258 vested share options on June 9, 2013 that were granted to the Board of Directors in June 2008.

### Outstanding Share Information

Outstanding share information at the close of business on September 26, 2013 is set out in Table 10.

Table 10: Outstanding Share Information

	Outstanding	Expiry Date
<b>Common shares</b>		
Authorized - unlimited		
Issued	92,682,499	
Diluted <sup>(1)</sup>	142,893,462	
Weighted average outstanding <sup>(2)</sup>	83,679,470	
<b>Common share warrants</b>		
\$0.30 warrants	3,125,000	Sep 23/13
\$0.30 compensation warrants	157,937	Sep 23/13
\$0.30 warrants	6,250,000	Oct 9/13
\$0.30 compensation warrants	371,874	Oct 9/13
\$0.30 warrants	1,875,000	Oct 26/13
\$0.30 compensation warrants	196,875	Oct 26/13
\$0.30 warrants	8,152,500	Oct 31/13
\$0.30 warrants	2,187,500	Oct 31/13
\$0.30 warrants	2,160,000	Oct 31/13
\$0.37 warrants	1,446,481	Mar 14/14
\$0.55 warrants	129,019	Mar 14/14
\$0.26 warrants	3,605,258	Jul 29/14
\$0.20 compensation warrants	232,652	Jul 29/14
\$0.26 warrants	2,412,397	Nov 30/14
\$0.20 compensation warrants	23,000	Nov 30/14
\$0.26 warrants	2,003,498	Dec 20/14
\$0.20 compensation warrants	65,213	Dec 20/14
\$0.26 warrants	4,166,666	Feb 15/15
\$0.26 warrants	4,974,799	Feb 27/15
\$0.20 compensation warrants	181,797	Feb 27/15
\$0.26 warrants	1,066,667	Mar 1/15
\$0.20 compensation warrants	85,333	Mar 1/15
	<b>44,869,466</b>	
<b>Common share options</b>		
\$0.01 - \$0.50	5,046,941	Sep 9/14 - Sep 24/17
\$0.51 - \$1.00	294,556	Feb 16/14
	<b>5,341,497</b>	

<sup>(1)</sup> Assumes conversion of all outstanding common share stock options and warrants.

<sup>(2)</sup> Weighted average shares outstanding calculated from May 1, 2013 to September 26, 2013



## **Financial and Operational Progress & Outlook**

### Financial Outlook for Remainder of Fiscal 2014

On June 11, 2013, the Company announced important confirmatory test results about the mechanism of action of COTI-2 from MD Anderson Cancer Centre in Houston, TX. These results confirmed the positive impact of COTI-2 on p53 mutations that occur in more than 50% of all cancers. These results were subsequently shared in a variety of ways with a broad group of interested parties to support efforts in licensing the compound for further development. At July 31, 2013, the Company continued to meet with prospective licensing partners for its lead oncology compound, COTI-2.

As highlighted in Liquidity and Capital Resources, the Company is seeking additional funding that will enable the two-species toxicity studies and the IND submission for COTI-2 to be completed and filed with the FDA. These toxicity studies commenced in late September 2012 with two of the three components completed at April 30, 2013. With the requisite funding, these studies and the submission to the FDA can be completed by the end of fiscal 2014. The completion of the toxicity studies, and the submission to FDA, each represent significant risk reduction milestones for the compound and are expected to improve the Company's position in license negotiations.

In addition to licensing efforts for COTI-2, the Company continues to seek R&D development projects with pharmaceutical and biotech companies as well as research scientists for commercial validation of the technology. This is expected to continue in FYE 2014. The three collaborations announced in the second and third quarters of FYE 2013 have progressed as discussed more fully below. The timing for the completion of these projects is uncertain since the Company is reliant on the project collaborators to complete certain testing following COTI's discovery work. The Company does not anticipate completion of these projects before Q4-FYE'14.

R&D expenditures historically have been conducted with contract research organizations in the most cost effective manner considering the opportunity for refundable ITCs in identifying least cost, best value suppliers, and this is anticipated to continue as the Company works through the final testing on COTI-2 and its other projects. The Company anticipates receiving approximately \$121,000 in refundable ITC in Q3-F'14 related to FYE 2013 R&D expenditures.

The Company's strategy to complement the development of COTI-2, and its ultimate licensing, by advancing other drug discovery projects along parallel tracks continued during Q1-FYE'14 with the Company's AML program and is expected to continue in FYE 2014 within the Company's ability to finance such development. The Company has \$31,000 in available government assistance to support this research and recognized \$875 in recoverable government assistance in Q1-FYE'14.

Expenditures on G&A and S&M activities for FYE 2014 are expected to be consistent with FYE 2013 provided the Company obtains the necessary financing. Expenditures on intangible assets and capital assets in FYE 2014 are anticipated to be consistent with FYE 2013, which was primarily on the Company's patent portfolio and computer software. Expenditures on intangible assets in Q1-FYE'14

totaled \$71,024 compared to \$31,353 for Q1-FYE'13. The difference year over year of \$39,671 related to the timing of software license purchases. The Company plans to manage its activities within the cash resources available as it has in prior years.

#### Product Development Progress – Q1-FYE'14 and Future Outlook

The Company continued to make progress in developing its drug candidate pipeline during Q1-FYE'14 with primary focus on COTI-2 and secondary focus on the AML project.

##### a) COTI-2:

During the quarter, the Company continued development of COTI-2 as additional experiments were commenced in the cancer research laboratories of Dr. Gordon Mills, M.D., Ph.D. Chair of the Department of Systems Biology and the Co-director of the Khalifa Institute for Personalized Cancer Therapy at The University of Texas MD Anderson Cancer Center in Houston, Texas. These preclinical experiments, following the test result announcements of June 11, 2013, were being conducted to broaden the understanding of COTI-2's effect in various mutant p53 tumours and the impact on normal p53 levels in healthy cells.

This additional preclinical data will provide valuable information for licensing discussions that will enable a very clear direction for human trials. Proving COTI-2 highly active in people with p53 mutant tumors represents a potential breakthrough therapy for many cancer patients.

##### b) Acute Myelogenous Leukemia (AML):

AML is the result of multiple gene mutations that affect multiple cell signaling kinase pathways. With few exceptions, traditional therapies targeting a single abnormal kinase have produced disappointing long-term results. The Company announced late in Q4-FYE'13 the completion of a detailed analysis of the preclinical data from its AML program experiments and the identification of three compounds active in multiple leukemia cell lines including human cell lines with the FLT3 mutant kinase, which is the most frequent molecular mutation in AML.

Synthesis of additional test quantities of the three compounds commenced and was completed in Q1-FYE'14. This led to the next step in the preclinical AML program being the determination of the oral maximum tolerated dose, which experiments commenced after the quarter-end. Once this is determined for each of the three compounds, COTI will complete experiments in an animal model of FLT3 mutant human AML using MV4-11 tumor cells. All three compounds will be tested at various doses with the goal of selecting a lead and backup compound for continued development towards the clinic and commercial out-licensing.

##### c) Other Projects:

Because of limited financial resources, the Company has a number of drug compounds and programs for which further development remains on hold or moves modestly forward based upon available internal

resources. The Company is exploring a variety of ways to realize value on its compounds and its technologies or further their development through co-development projects.

#### Collaborations and Co-Development Projects

On May 6, 2013, the Company provided an update on its progress in the three collaboration research and development projects announced in the fall of 2012. Summary details for these collaborations and progress to the end of Q1-FYE'14 are set out below.

a) Anti-scarring Discovery Project with Western University:

In July 2012, the Company signed a collaborative research agreement (CRA) effective for two years from July 25, 2012, with Western University (Western) and a Western researcher located in London, Ontario, Canada. Under the agreement, the Company used its proprietary technology CHEMSAS® to discover and optimize novel drug candidates as potential therapies for minimizing central nervous system scarring following trauma or stroke. Seven compounds were provided to the researcher and Western for evaluation as leads for the cellular target in FYE 2013. On May 6, 2013, the Company announced that two of the compounds provided under the CRA met the predetermined development criteria and Western was proceeding with further testing. At the quarter-end, testing of the remaining compounds was still in progress.

b) Angiogenesis Discovery Collaboration with Delmar Chemicals Inc.:

On August 22, 2012, the Company entered into a research and development collaboration agreement to advance selected small molecules with Delmar Chemicals Inc. (DCI) of Montreal, Quebec, Canada. The companies will work together to discover, select, screen and synthesize compounds for highly desirable commercial and therapeutic targets that have been identified as being of specific interest to major pharmaceutical companies.

The initial project targets angiogenesis inhibiting small molecules identified to be of potential interest in the Open Innovation Drug Discovery (OIDD) program. The Company completed the identification, profiling, and optimization of a library of compounds and sent these to DCI for their assessment in FYE 2013. Following assessment, the optimized library of novel structures was submitted and successfully passed the OIDD programs initial computational screens focused on novelty, synthetic feasibility and potential toxicity. Three of these compounds were then selected by COTI and DCI for synthesis with completion of synthesis expected in Q2-FYE'14. The compounds will then be submitted to the OIDD program for lab testing.

c) Lead discovery project with multinational pharmaceutical company:

On December 6, 2012, the Company announced the signing of a drug discovery agreement with a multinational pharmaceutical company (Pharma) whereby COTI would use its proprietary artificial intelligence drug discovery system, CHEMSAS®, to identify and optimize a number of small molecules against a target identified as being of commercial interest to the Pharma.

Under the terms of the agreement, COTI is responsible for the discovery, profiling and optimization of targeted drug candidates in a two-step approach. This involves identifying and delivering an initial set of compounds discovered using CHEMSAS®. The Pharma will then evaluate these compounds and provide COTI with the results of their analysis. Based upon this feedback, COTI will further optimize the compounds. The Pharma will test and evaluate the final optimized compounds and during an option period, decide the suitability of the molecules as leads for the proposed cellular target and conclude a license. If a licensing agreement is not reached, COTI will retain all intellectual property rights to the data and compounds and will be able to engage other interested parties for this program.

On May 6, 2013, the Company announced initial test results received from the Pharma indicated a number of the submitted compounds met or exceeded the initial project target objectives and further testing was ongoing. At the quarter end, the Pharma had conducted additional assays but had not yet made a decision on those compounds to take into the second step of the project. This guidance is anticipated in Q2-FYE'14 and COTI will then use the data and conclusions from the Pharma's first step report to refine and optimize final candidates for the Pharma to evaluate in the second step of the project.

### **Industry and Economic Risk Factors Affecting Performance**

The biotechnology industry is regarded as high risk given the uncertain nature of developing drug candidates and limited access to capital. On the other hand, success in this industry can be highly rewarding. COTI operates in the discovery and preclinical stage of the drug development cycle. The realization of COTI's long-term potential is dependent upon the successful development and commercialization of molecules discovered using the Company's drug discovery technology either for its own account or in R&D collaboration agreements for others, and in utilizing the technology to provide profiling and screening services on a fee for service basis. The major industry and economic risk factors affecting realization of this potential in Q1-FYE'14 remain substantially unchanged from the analysis discussed at length in the Company's AIF filed in August 2012 and the risk factors discussed in the annual MD&A for FYE 2013.

The four risk categories having the greatest effect on the Company during Q1-FYE'14 and for its past year were:

1. access to capital;
2. the lack of revenue;
3. securing adequate licensing agreements; and,
4. uncertainties related to research.

#### Access to Capital

The Company continually monitors its cash resources to support its R&D programs in an effort to move its compounds, particularly COTI-2, as rapidly as possible through development. These efforts were highlighted under Liquidity and Capital Resources where the Company outlined the financial challenges hindering project development and efforts to generate the capital needed. If additional funding cannot

be obtained, COTI may be required to delay, reduce, or eliminate one or more of its R&D programs or obtain funds through corporate partners or others who may require it to relinquish significant rights to its product candidates or obtain funds on less favourable terms than COTI would otherwise accept. COTI's success in obtaining future capital requirements will depend on many factors, such as establishing and maintaining investment industry relationships, collaborative partnering relationships, achieving a licensing agreement for COTI-2, and the general economic conditions and access to capital in the equity markets for biotechnology companies. Despite the Company's ongoing and historical financing efforts, there can be no assurance additional funding will be obtained.

#### Lack of Revenue

The revenue cycle for drug development is a long one; typically 5 to 10 years depending upon the point along development that monetization of the asset occurs. Since inception as a public company in October 2006, COTI has worked to develop relationships with prospective customers, and strived to obtain licensing and collaboration agreements for its own compounds and therapeutic targets of interest to partners. The continued development of COTI-2 and the nurturing of relationships with licensees concerning the strong scientific test results are critical to achieving a revenue realization stage. Accordingly, operating losses are expected to continue until upfront licensing, milestone and royalty payments are sufficient to generate revenues to fund continuing operations. COTI is unable to predict with any certainty when it will become profitable, or the extent of any future losses or profits.

#### Securing Adequate Licensing Agreements

The Company's ability to commercialize its products successfully will depend first, on meeting the scientific due diligence requirements of prospective customers and second, on its ability to negotiate satisfactory licensing terms with pharmaceutical or biotechnology organizations for preclinical compounds. While continued positive test results announced during Q1-FYE'14 generated positive feedback from potential licensees, these test outcomes have not translated into a contractual agreement to date. Licensing discussions during Q1-FYE'14 continued to find interest for preclinical stage deals for novel compounds or classes of compounds. This reflects the macro events occurring within the pharmaceutical industry such as: the large number of blockbuster drugs that continue to come off patent protection; the need to find drugs to replace the revenues lost to generic competition and lower margins on the unprotected brand; and, the continued productivity challenges of the pharmaceutical industry in generating new compounds from their internal R&D.

#### Uncertainties Related to Research

Like other biotech and pharmaceutical companies, COTI's research programs are based on scientific hypotheses and experimental approaches that may not lead to desired results. In addition, the timeframe for obtaining test results may be considerably longer than originally anticipated, or may not be possible given time, resources, and financial, strategic, and scientific constraints. Success in one stage of testing is not necessarily an indication that a particular compound or program will succeed in later stages of testing and development. It is not possible to guarantee, based upon studies in *in vitro*

models and in animals, whether any of the compounds made for a therapeutic program will prove to be safe, effective, and suitable for human use. Each compound will require additional research and development, scale-up, formulation and extensive clinical testing in humans. COTI believes its CHEMSAS® process serves to mitigate or reduce this risk by virtue of profiling across many variables in identifying compounds with a high probability of successfully becoming drugs, however, its predictions remain a probability only and accordingly failure can occur. COTI’s lead compound, COTI-2, continues to progress through preclinical testing and perform as predicted and is currently in the final preclinical test, two-species toxicity. Once successfully completed, the Company plans to file an investigational new drug submission to the FDA for the compound and be in a position to proceed to Phase 1 human trials.

**Use of Non-GAAP Financial Measures**

Management has included a non-GAAP financial measure, Capital Resources, to supplement information contained in the MD&A. This non-GAAP measure does not have any standardized meaning prescribed under IFRS and therefore it may not be comparable to similar measures when presented by other issuers. Capital Resources is defined and calculated by the Company as cash, cash equivalents and short-term investments. This differs from IFRS disclosure where cash and cash equivalents are included in the Statement of Financial Position as cash and the Statement of Cash Flows is reconciled to this cash balance. Short-term investments are disclosed separately in the Statement of Financial Position and changes in short-term investments are disclosed separately in the Statement of Cash Flows in determining cash. Table 11 sets out a reconciliation of the Company’s calculation of Capital Resources with the amounts shown in the Statement of Financial Position. The short-term investments in Q1-FYE’13 were guaranteed investment certificates encashable at any time up to the maturity date. With such high liquidity characteristics, management considers such investments as a readily available source of capital. Management believes the inclusion of short-term investments as part of Capital Resources provides more meaningful information with respect to the liquidity of the Company.

*Table 11: Reconciliation to Capital Resources*

	Q1-FYE’14	Q1-FYE’13
Cash and cash equivalents per financial statements	\$ 301,933	\$ 508,404
Short-term investments per financial statements	-	520,225
Capital resources	\$ 301,933	\$1,028,629

## Changes in Accounting Policies

Details regarding the adoption of new accounting pronouncements in FYE 2014 and future accounting policy changes affecting FYE 2014 based upon new accounting pronouncements are set out below.

### 1. Adoption of new accounting pronouncements

#### a) Early adoption

During Q2-FYE'13, the Company entered into its second agreement for the discovery of drug compounds with other entities. Consequently, the Company elected to early adopt IFRS 11 Joint Arrangements, IFRS 12 Disclosure of Interests in Other Entities, IFRS 10 Consolidated Financial Statements, IAS 27 (2011) Separate Financial Statements and IAS 28 (2011) Investments in Associates and Joint Ventures in the interim financial statements. In Q3-FYE'13, the Company entered into another agreement for the discovery of compounds which was accounted for in accordance with the new accounting pronouncements adopted in Q2-FYE'13.

Accordingly, the standards required to be applied for annual periods beginning on January 1, 2013 that were early adopted are as follows:

#### (i) IFRS 11 Joint Arrangements:

IFRS 11 replaces the guidance in IAS 31 Interests in Joint Ventures. IFRS 11 focuses on the rights and obligations of an arrangement, rather than its legal form and establishes accounting principles in classifying interests in joint arrangements as either joint ventures or joint operations. The standard requires interests in jointly controlled entities to be accounted for under the equity method.

A joint arrangement not structured through a separate vehicle is considered a joint operation. Under the standard, the two agreements entered into by the Company during the quarter have each been determined to be a joint operation. In a joint operation the contractual arrangement establishes the parties' rights to the assets, and obligations for the liabilities, relating to the arrangement, and the parties' rights to the corresponding revenues and obligations for the corresponding expenses. Accordingly, each joint operator recognizes in its financial statements the assets and liabilities used for the specific task, and recognizes its share of the revenues and expenses in accordance with the contractual arrangement.

There was no material impact on the Company's interim financial statements as a result of this adoption. The nature of the Company's joint operations was fully described in note 10 to the April 30, 2013 annual financial statements.

#### (ii) IFRS 12 Disclosure of Interests in Other Entities:

IFRS 12 contains the disclosure requirements for entities that have interests in subsidiaries, joint arrangements (joint operations or joint ventures), associates and unconsolidated structured entities. The disclosure requirements widely define interests as contractual and non-contractual involvement

that exposes an entity to variability of returns from the performance of the other entity. The required disclosures aim to provide information in order to enable users to evaluate the nature of, and the risks associated with, an entity's interest in other entities, and the effects of those interests on the entity's financial position, financial performance and cash flows. Disclosures required by this standard are included in note 10.

(iii) IFRS 10 Consolidated Financial Statements:

IFRS 10 replaces the guidance in IAS 27 Consolidated and Separate Financial Statements and SIC-12 Consolidation – Special Purpose Entities. IAS 27 (amended 2011) survives as Separate Financial Statements, to only carry forward the existing accounting requirements for separate financial statements. IFRS 10 provides a single model to be applied in the control analysis for all investees, including entities that currently are Special Purpose Entities in the scope of SIC-12. In addition, the consolidation procedures are carried forward substantially unmodified from IAS 27 (amended 2008). The Company assessed the impact of this amended standard and has determined there to be no impact on its financial statements.

(iv) IAS 27 (amended 2011) Separate Financial Statements:

This amended pronouncement removes the requirements for consolidated statements from IAS 27 and moves it over to IFRS 10 Consolidated Financial Statements. The amendment mandates that when a company prepares separate financial statements, investment in subsidiaries, associates, and jointly controlled entities are accounted for using the cost method or in accordance with IFRS 9 Financial Instruments. The Company assessed the impact of this amended standard and has determined there to be no impact on its financial statements.

(v) IAS 28 (amended 2011) Investments in Associates and Joint Ventures:

This amended pronouncement requires any retained portion of an investment in an associate or joint venture that has not been classified as held for sale to be measured using the equity method until disposal. After disposal, if the retained interest continues to be an associate or joint venture, the amendment requires this retained interest to continue to be accounted for under the equity method. The amendment also disallows the remeasurement of any retained interest in an investment upon the cessation of significant influence or joint control. The Company has assessed the impact of this amended standard and has determined there to be no impact on its financial statements.

b) Accounting policy changes affecting FYE 2014 not adopted early

(i) IAS 19 – Employee Benefits:

In June 2011, the IASB published an amended version of IAS 19, Employee Benefits. The amendments had the following impacts: a Company's employee benefits must now be classified as either short term or long term and the timing of recognizing termination benefits has changed. Termination benefits are now recognized at the earlier of when the entity recognizes costs for a restructuring within the scope of



IAS 37 Provisions, and when the entity can no longer withdraw the offer of the termination benefits. The Company has no termination benefits and all the employee benefit costs it incurs for its employees under its benefits program are short term in nature as previously reported such that adopting the amendments for the annual period beginning on May 1, 2013, had no impact on the financial statements.

(ii) IFRS 13 – Fair Value Measurement:

In May 2011, the IASB issued IFRS 13 – Fair Value Measurement (IFRS 13), which replaced the fair value guidance contained in individual IFRS with a single source of fair value measurement guidance. The standard also requires disclosures that enable users to assess the methods and inputs used to develop fair value measurements be disclosed in both the Company's interim and annual financial statements commencing May 1, 2013. The Company determined that adoption of this pronouncement had no impact on its disclosures for the Q1-FYE'14 interim financial statements.

(iii) IAS 1 – Presentation of Financial Statements:

In June 2011, the IASB amended IAS 1 – Presentation of Financial Statements. This amendment requires an entity to present separately the items of "Other Comprehensive Income" as items that may or may not be reclassified to profit and loss. This amended standard is effective for the Company's interim and annual financial statements commencing May 1, 2013. Adoption of this standard had no impact on the Company's Q1-FYE'14 interim financial statements as the Company does not current have any items that are considered "Other Comprehensive Income".

(iv) Annual improvements to IFRSs 2009-2011 Cycle – Various Standards:

In May 2012, the IASB published Annual Improvements to IFRSs – 2009-2011 Cycle as part of its annual improvements process to make non-urgent but necessary amendments to IFRS. The new cycle of improvements contains amendments to the following four standards with consequential amendments to other standards and interpretations:

- IAS 1 Presentation of Financial Statements
- IAS 16 Property, Plant and Equipment
- IAS 32 Financial Instruments: Presentation
- IAS 34 Interim Financial Reporting

The Company adopted the amendments to the standards in its interim financial statements for Q1-FYE'14 with minimal impact.

## 2. Future accounting policy changes

Certain pronouncements have been issued by the International Accounting Standards Board (IASB) or the International Financial Reporting Interpretations Committee that are mandatory for annual periods beginning subsequent to the April 30, 2014 year-end. Many of these updates are not applicable to COTI or are inconsequential to the Company and have been excluded from the discussion below. One

pronouncement is currently being assessed to determine its impact on the Company's results and financial position as follows:

(i) IFRS 9 – Financial Instruments:

In October 2010, the IASB issued IFRS 9 – Financial Instruments (IFRS 9), which replaced IAS 39 – Financial Instruments: Recognition and Measurement. This standard establishes principles for the financial reporting of financial assets and financial liabilities that will present relevant and useful information to users of financial statements for their assessment of the amounts, timing and uncertainty of an entity's future cash flows. This new standard is effective for the Company's interim and annual financial statements commencing May 1, 2015.